



ANNEX 1:

# REPORT ON THE BUSINESS OPERATIONS AND ASSETS OF ČEZ, A. S., FOR 2019



## Selected Results and Indicators for 2019

- Operating revenues CZK 206.2 billion
- EBITDA CZK 60.2 billion
- Net income CZK 14.5 billion
- Adjusted net income CZK 18.9 billion
- S&P rating of ČEZ, a. s., at A-; Moody's rating of ČEZ, a. s., at Baa1

## SELECTED EVENTS OF 2019

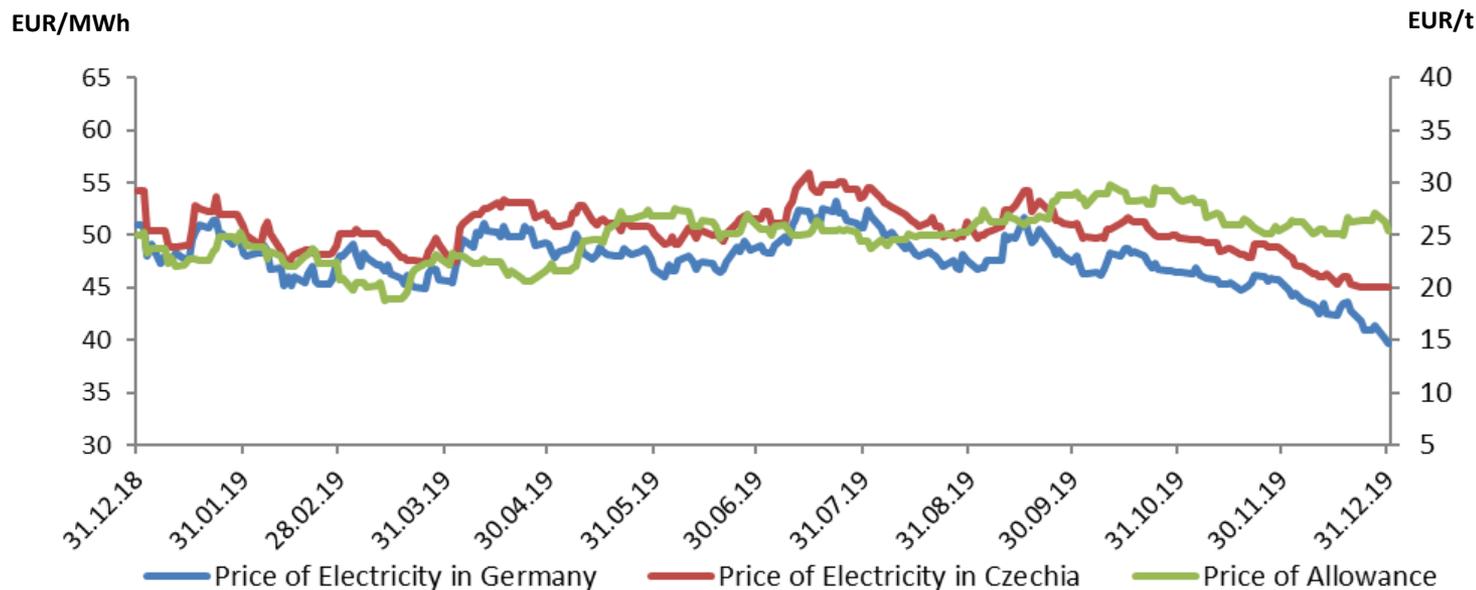
- We generated 64.6 TWh, including 30.2 TWh at nuclear power plants.
- We updated our strategy and business policy.
- ESCO sales amounted to CZK 21.8 billion.
- We did not exercise the option of withdrawal from sale of the Počerady brown coal-fired power plant.
- We prepared drafts of initial agreements with the Czech state for the construction of a new nuclear power plant.

# ELECTRICITY PRICES DECREASED IN LATE 2019, NO YEAR-ON-YEAR CHANGE IN CO<sub>2</sub> ALLOWANCES



Commodity Prices, Year-on-Year Comparison	Unit	December 31, 2018	December 31, 2019
Electricity price in Czechia (2020 baseload)	EUR/MWh	52.5	44.4
Electricity price in Germany (2020 baseload)	EUR/MWh	51.0	41.3
Emission allowance price (EEX)	EUR/t	25.0	24.6

**Changes in Electricity Prices (Baseload 2020) and emission allowances**



# EU SET A CLIMATE NEUTRALITY GOAL FOR 2050 WITH A SUBSTANTIAL IMPACT ON THE ENERGY SECTOR



- In its December 2019 **European Green Deal** communication, the European Commission set out a plan for **achieving climate neutrality by 2050**.
- Climate neutrality was **approved by prime ministers and presidents** of EU member states at the EU summit also in December 2019.
- The climate neutrality policy will affect **all economic sectors from the energy and heat sectors to transportation, industry, and civil engineering to food processing and agriculture**.
- The energy sector will be directly affected by:
  - Increase in **decarbonization target from 40% to 50%–55%** by 2030
  - Planned **increase in renewable energy and energy efficiency targets**
- However, the impact will be much broader; for example, a carbon border tax is to be introduced to create a level playing field and protect European industry.

- There is a defined **schedule** for legislation in each area. The European Commission will present **37 items** for approval **this and next year** (strategies, action plans, directives, etc.).
- The amount of ambition for the new targets for RES and energy efficiency is still to be discussed, with **increase of national plans for renewables and energy savings** to follow in 2023.
- Decarbonization of a number of sectors is to result from electrification, **with a growing need for electricity from zero-emission sources**.
- The **emission allowance price** gains a long-term **growth stimulus**.

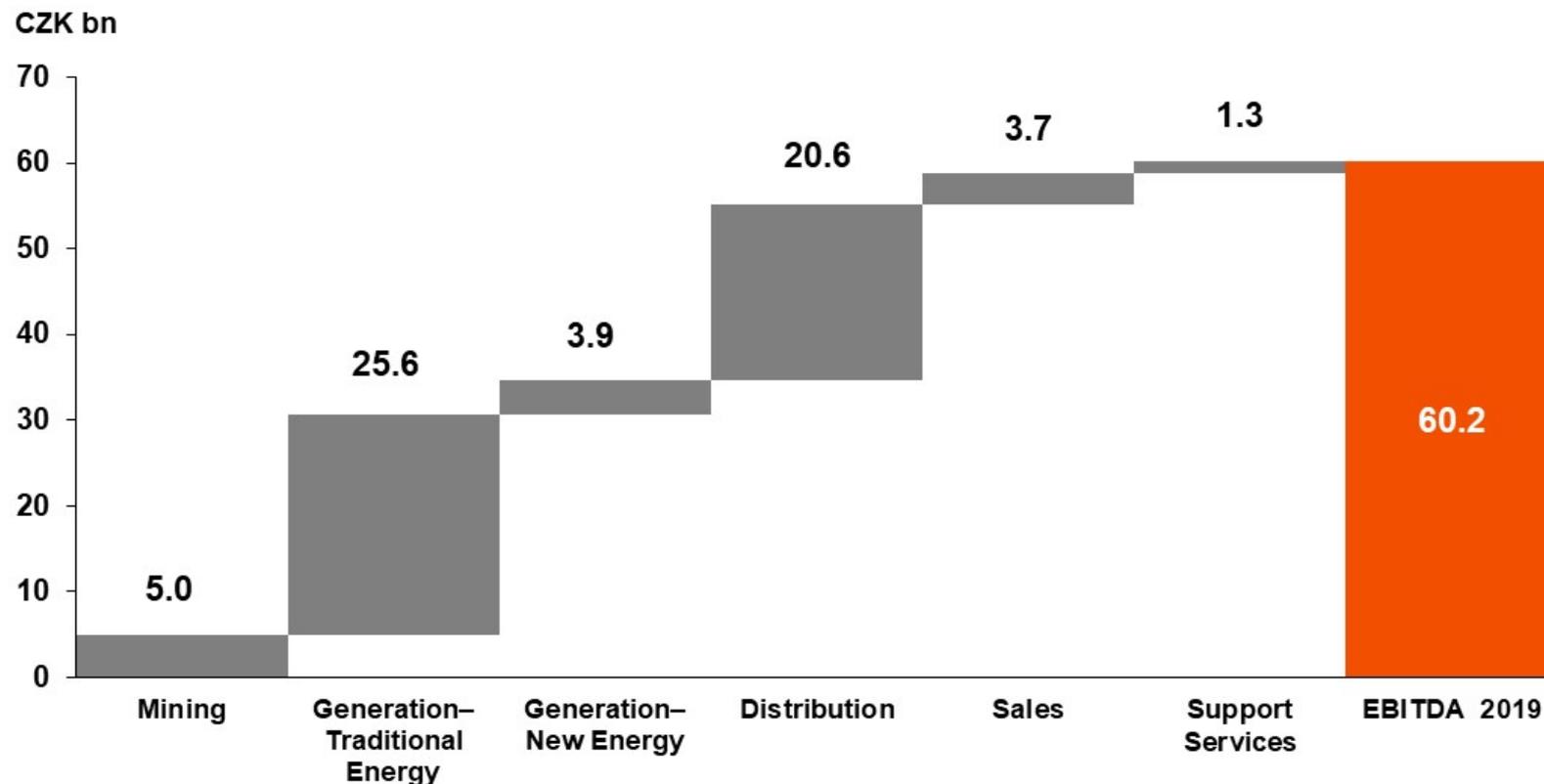
# CEZ GROUP FINANCIAL RESULTS



	Unit	Year 2018	Year 2019	Change (%)
Operating revenues	CZK m	184,486	206,192	+11.8 %
EBITDA	CZK m	49,535	60,175	+21.5 %
EBIT	CZK m	19,759	26,429	+33.8 %
Net income	CZK m	10,500	14,500	+38.1 %
Net income—adjusted*	CZK m	13,055	18,856	x
Total assets	CZK m	707,443	704,574	-0.4 %
Property, plant, and equipment and noncurrent intangibles (including nuclear fuel)	CZK m	447,035	465,517	4.1 %
ROE	%	4.3	5.9	x
ROIC	%	3.3	4.3	x

\* Adjusted net income = Net income adjusted for extraordinary effects that are generally unrelated to ordinary financial performance in a given year.

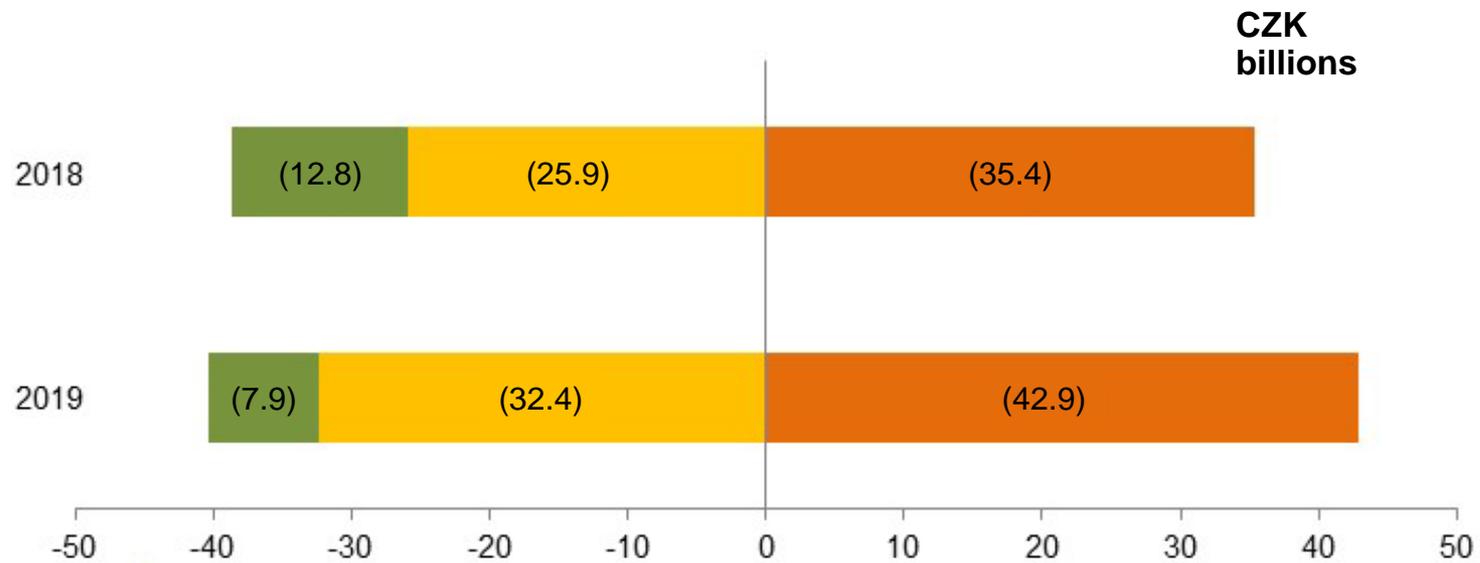
# CONTRIBUTION TO 2019 EBITDA BY SEGMENT



## 2019 vs. 2018 Change in EBITDA

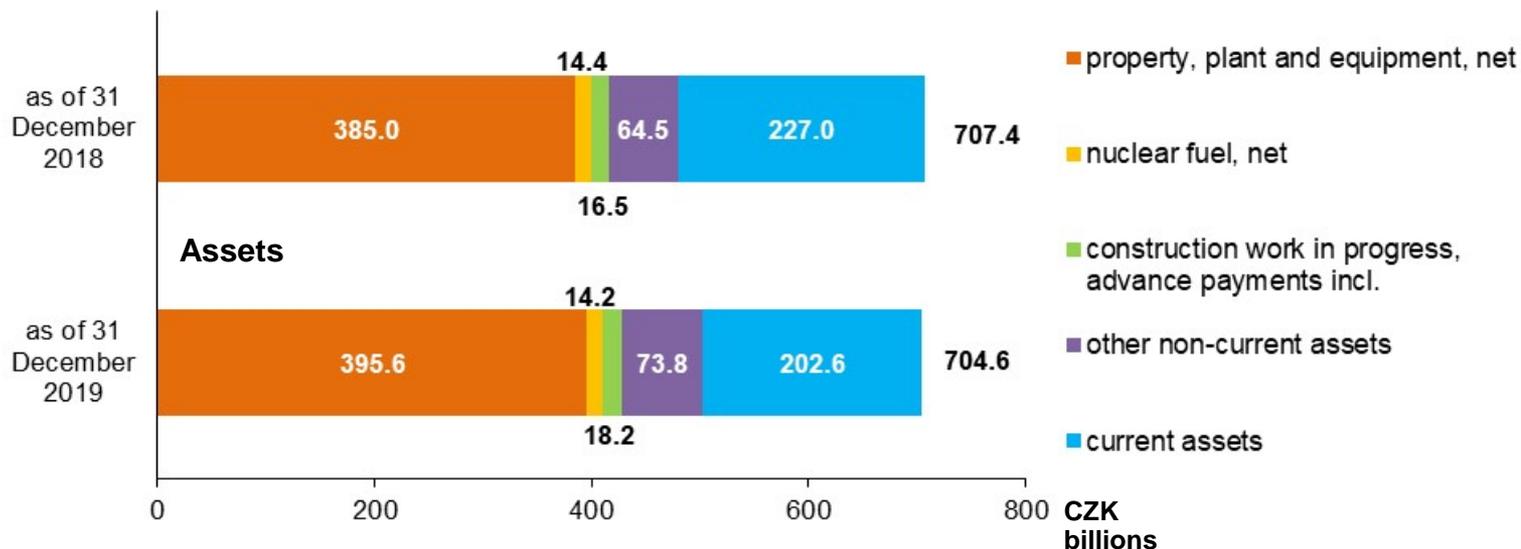
%	11%	54%	36%	3%	-13%	6%	21%
CZK bn	0.5	9.0	1.0	0.6	-0.6	0.1	10.6

# CEZ GROUP CASH FLOWS



- Financing activities and net effect of currency translation and impairment in cash
- Investing activities
- Operating activities

# CEZ GROUP ASSETS, EQUITY, AND LIABILITIES



# CAPITAL EXPENDITURES

## BROKEN DOWN BY SEGMENT

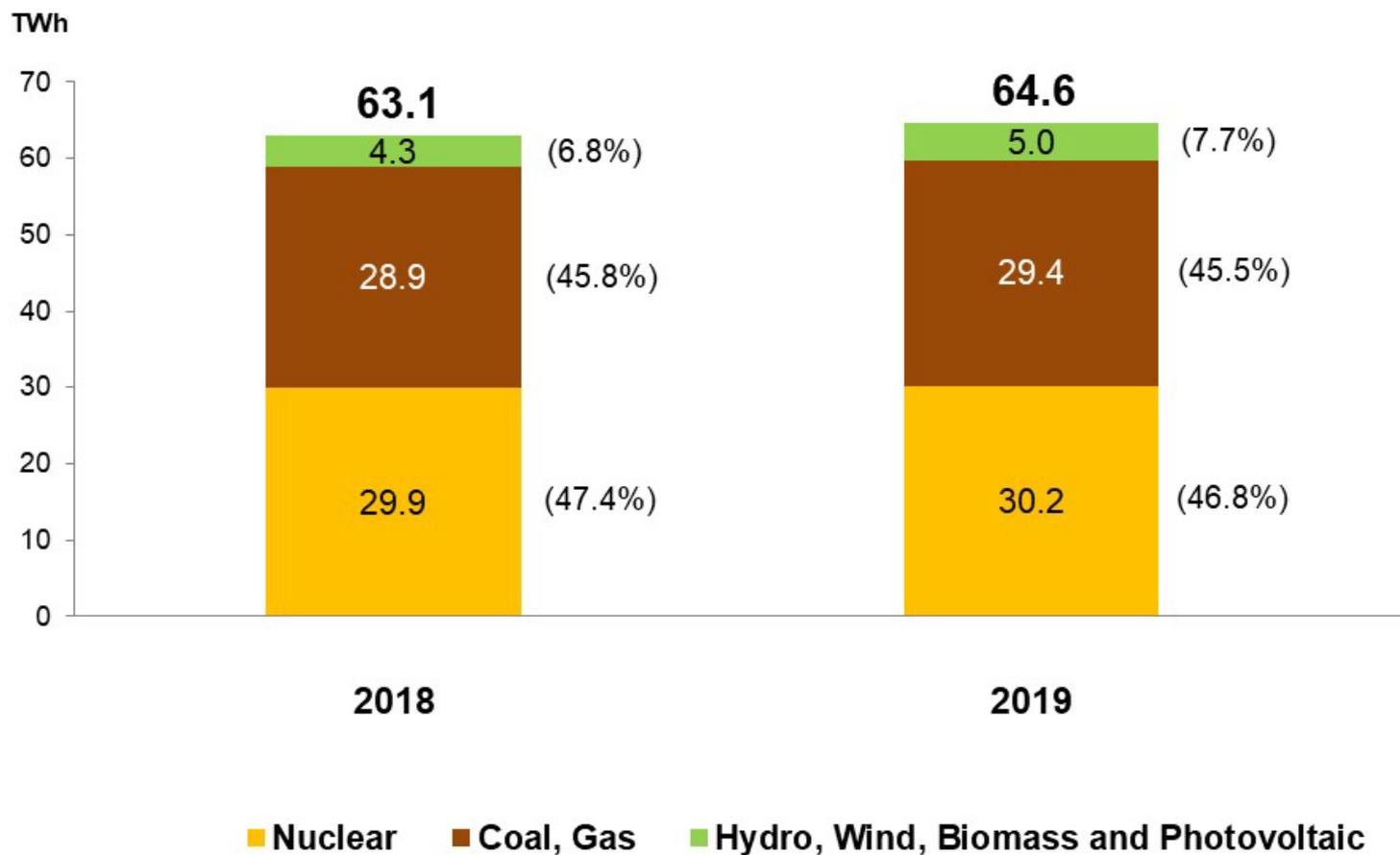


CZK billions	Q1–Q4 2018	Q1–Q4 2019
<b>Generation—Traditional Energy</b>	<b>8.3</b>	<b>10.8</b>
Of which: Nuclear fuel procurement	2.4	3.2
<b>Generation—New Energy</b>	<b>0.4</b>	<b>0.7</b>
<b>Mining</b>	<b>2.6</b>	<b>2.3</b>
<b>Distribution</b>	<b>12.9</b>	<b>13.7</b>
Czechia	10.4	10.9
Romania	1.2	1.3
Bulgaria	1.2	1.5
<b>Sales</b>	<b>0.7</b>	<b>1.5</b>
<b>Support Services*</b>	<b>1.5</b>	<b>0.8</b>
<b>Total</b>	<b>26.4</b>	<b>29.8</b>

### Y-o-y changes in capital expenditure in segments:

- **Generation—Traditional Energy:** Higher nuclear fuel procurement (CZK +0.9 billion) followed most importantly by capital expenditures on a project to supply České Budějovice with heat from the Temelín NPP; implementation of new technical requirements from the new Atomic Energy Act in the physical security of the Temelín NPP; and capital expenditures on environmental measures (new BAT limits from August 2021)
- **Generation—New Energy:** RES companies in France
- **Distribution:** Higher expenditures on distribution grid equipment renovation, higher expenditures resulting from customer requests in Czechia, and higher expenditures on electricity meter replacements and distribution grid quality enhancements in Bulgaria
- **Sales—**Capital expenditures of ČEZ Energo (fully consolidated since Jul 1, 2018) and growth in ESCO companies
- **Support Services—**Higher drawdown in 2018 in connection with major capital expenditures made by ČEZ ICT Services to purchase and renew licenses and build the Corporate Data Center at Tušimice

# CEZ GROUP ELECTRICITY GENERATION



# ČEZ, A. S., FINANCIAL RESULTS AND DIVIDEND POLICY



	Unit	Year 2018	Year 2019	Change (%)
Operating revenues	CZK millions	79,749	88,298	10.7%
EBITDA	CZK millions	13,530	23,419	(26.9%)
EBIT	CZK millions	(949)	8,777	x
Net income	CZK millions	23,776	17,393	(26.8%)
Total assets	CZK millions	626,075	622,086	(0.6%)
Equity	CZK millions	183,212	203,479	11.1%
Dividends awarded	CZK billions	17.6	12.8	(-27.4%)
Number of registered shares (at Dec 31)	Thousands	537,990	537,990	0.0%
Number of treasury shares (at Dec 31)	Thousands	3,125	2,551	(18.4%)
Market capitalization	CZK billions	286.2	272.8	(4.7%)
ROE	%	12.8	9.0	x

- **ČEZ's Current Dividend Policy (in Effect Since May 27, 2019)**
  - Payout ratio of **80%–100%** of consolidated net income adjusted for extraordinary effects generally unrelated to ordinary financial performance in a given year

# PRIORITIES OF THE UPDATED CEZ GROUP STRATEGY AND BUSINESS POLICY



## CEZ Group's Strategic Priorities

Efficient Operation, Optimum Generation Portfolio Utilization & Development

Modern Distribution and Care for Customers' Energy Needs

New Energy Sector Development in Czechia

Energy Services Development in Europe

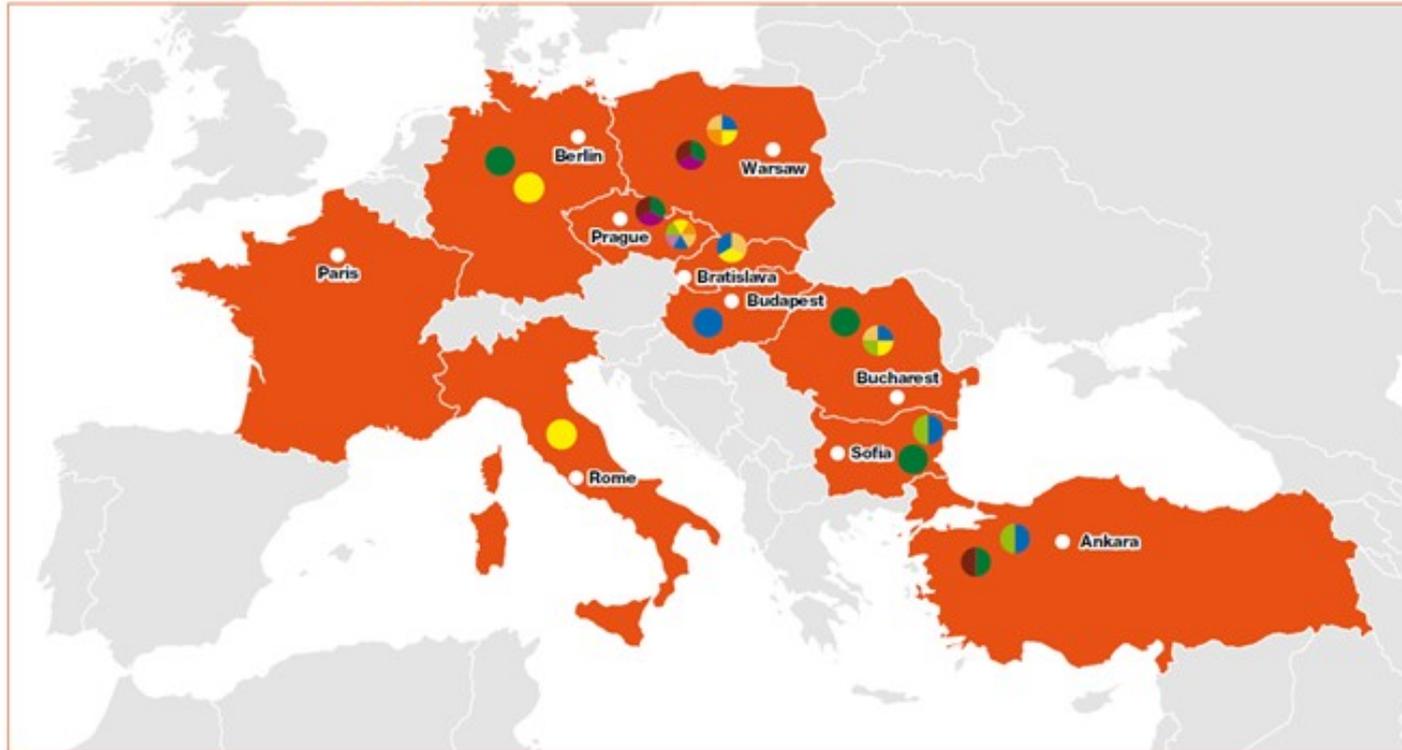
## CEZ Group's Key Strategy Tenets

- Efficiently managing nuclear power plants and coal-fired power plants in mining regions and preparing conditions for the construction of a new nuclear power plant as part of enhancement of Czechia's energy security and decarbonization of the generation portfolio in Czechia.
  - Modernizing and digitizing distribution and sales in Czechia, developing comprehensive services with respect to customers' needs.
  - Developing energy services (ESCO) and renewable energy sources (RES) in Czechia while fulfilling the Czech energy and climate plan.
  - Developing ESCO activities abroad and achieving a significant position in markets close to Czechia, primarily Germany, northern Italy, and Poland.
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- Implementing efficient exit strategies from risky and unpromising markets and energy segments.
  - Completing RES development abroad and ensuring return on invested funds.

# CEZ GROUP PRESENCE IN EUROPEAN MARKETS



CEZ Group's Presence in the Energy Sector by Territory



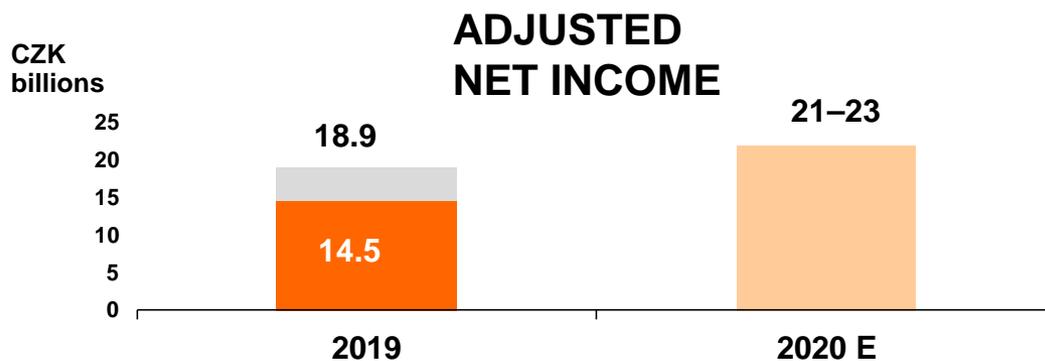
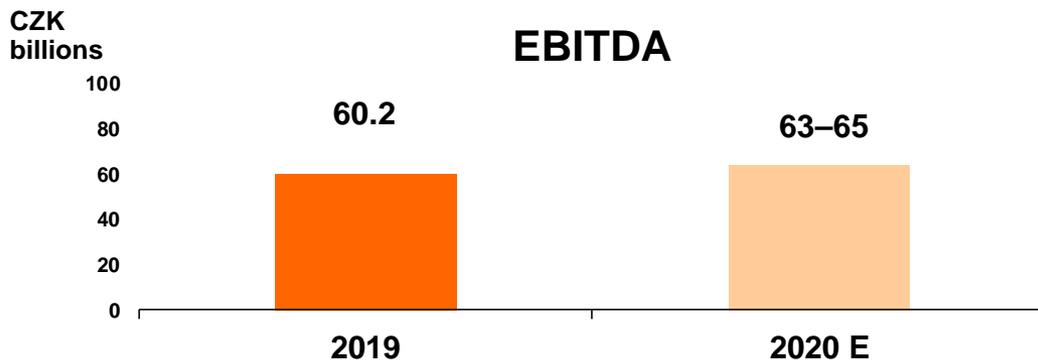
**Generation**

- Traditional electricity generation
- Renewable electricity generation
- Heat generation

**Distribution and Sales**

- Electricity distribution
- Heat distribution
- Sales of electricity to end-use customers
- Sales of natural gas to end-use customers
- Sales of heat to end-use customers
- Sales of energy services

# CEZ GROUP ESTIMATES 2020 NET INCOME AT CZK 21 – 23 BILLION, EBITDA AT CZK 63–65 BILLION



Adjustment of 2019 net income

2019 net income

## Key year-on-year effects:

- Generation—Traditional Energy segment growing by CZK 1 to 2 billion (higher realization prices of generated electricity, incl. hedging effects, more than offset higher expenses on emission allowances for generation and lower estimated gains from commodity trading as a result of exceptionally high trading gains in 2019)
- Sales segment growing by CZK 1.5 to 2 billion (growth ambitions in energy services and nonexistence of the negative effect of a court ruling under which SŽDC's payment of an obligation toward ČEZ Prodej from 2010 was repaid in 2019)
- Distribution segment growing by CZK 0.3 to 0.7 billion (primarily higher gross margin both abroad and in Czechia)

## Selected prediction risks and opportunities (reasons for the interval):

- Availability of generating facilities
- Realization prices of generated electricity
- Gains from commodity trading
- New development acquisitions in ESCO

The values of adjusted net income do not include extraordinary effects that are generally unrelated to ordinary financial performance in a given year (such as to fixed assets amortization and goodwills write-off, extraordinary profit/loss from sale of assets or subsidiaries, or other extraordinary effects).