

## CONFERENCE CALL ON FINANCIAL PERFORMANCE OF CEZ GROUP IN Q1 2011

NON-AUDITED CONSOLIDATED RESULTS PREPARED IN ACCORDANCE WITH THE INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS)

(Quarterly report in accordance with Section 119a, Art. 4, of the Capital Markets Act)

Prague, May 10, 2011





### Financial highlights and key events in CEZ Group in Q1 2011 Martin Novák, CFO

**Financial results** Martin Novák, CFO

**Trading position of CEZ Group** Alan Svoboda, Executive Director Sales Trading

# KEY RESULTS FOR Q1 2011AND EXPECTED RESULTS FOR YEAR 2011

- Earnings before Interest, Taxes, Depreciation and Amortization (EBITDA) decreased by 2.6% y-o-y (CZK 0.7 bn.) to CZK 26.6 bn.
- Earnings before interest (EBIT) decreased by 5.2 % (CZK 1.1 bn.) to CZK 20.6 bn.
- Net income decreased by 1.7% y-o-y (CZK 0.3 bn.) to CZK 17.2 bn.
- **Return on equity** decreased from 24.5% to 20.6% y-o-y.
- the share price at BCPP stood at CZK 938.5 as of May 6, 2011.
- Expected results for 2011 remain unchanged: EBITDA at CZK 84.8 bn., net income at CZK 40.1 bn.
- dividend proposed by the Board: 50 CZK/share gross (dividend record day is June 7, 2011), the proposal of the Board is subject to approval by the AGM that will take place on June 1, 2011

## WE KEEP THE EXPECTED RESULTS FOR 2011 UNCHANGED



#### Key positive factors

- increased production of nuclear power stations in line with the project goals defined in "Safely 15 TERA ETE" and "Safely 16 TERA EDU"
- increased production from ČEZ Group's wind-powered power plants abroad (Romania)
- increased production of photovoltaic power plants owned by CEZ Group
- compensation for the distribution correction factor from 2009
- austerity measures in the Albanian distribution system

#### Key negative factors

- newly introduced gift tax on emission allowances
- decreasing achieved electricity price resulting from gradual drop of forward prices of electricity in the years 2008- 2010, when revenues in the 2010 - 2011 period were fixed in line with medium-term hedging strategy
- appreciation of the CZK against the Euro, i.e. a decrease in the average hedging exchange rate

## THE SHARES OF CEZ A.S. RETAIN THEIR VALUE WHILE THE COMPETITION FACES LOSSES



Source: Bloomberg

## CEZ GROUP AND AKKÖK GROUP ARE TESTING MARKET DEMAND FOR JOINTLY OWNED ASSETS

#### Presence of CEZ Group on the Turkish market

- November 2007: launch of negotiation with Akkök Group about entering the Turkish market
- June 2008: joint participation in a tender for Turkish distribution company, successful acquisition of distribution company Sedaş
- October 2008: agreement on joint majority ownership of electricity generating company Akenerji, the largest privately owned company in Turkey (completed in May 2009)
- 2010: Akenerji increased the installed capacity of its power plants from 373 MW to 658 MW by commissioning 5 hydro power plants

#### Status of establishing interest of potential buyers

- On Feb 18, 2011 Akenerji authorised to receive non-binding bids for the purchase of all its assets
- submission of non-binding offers expected during June 2011
- second round of the process to start upon decision of shareholders to go ahead with sale
- CEZ Group is not under pressure to sell its assets

## THE NUCLEAR POWER PLANTS OF CEZ GROUP ARE PREPARED TO PASS EU STRESS TESTS EVEN BEFORE THEY ARE OFFICIALLY CONFIRMED ON POLITICAL LEVEL

- at the moment, we only know some basic features of the stress tests, which are being developed by experts from WENRA (Western European Nuclear Regulators Association) and the ENISS group (European Nuclear Industry Safety Standard).
- as soon as the final version of the stress tests is created by the experts, we will not wait for their announcement on the political levels. We will immediately start implementing them.
- CEZ Group annually invests an average of CZK 4.4 bn. into the modernisation and maintenance of existing nuclear plants.
- continuous evaluation processes are implemented on both nuclear power plants in the Czech Republic to evaluate safety levels and their improvements - so-called Periodic Safety Assessments
- these processes are supervised by the State Office for Nuclear Safety and are (among other things) a precondition of obtaining an operating license. Therefore, we have no concerns whatsoever regarding any security tests

## ASSESSMENT OF NPP TEMELIN ON THE INES SCALE: THE NUMBER OF NUCLEAR EVENTS EVALUATED BY INES 0 DROPPED BY 62 % SINCE 2005.

The number of events at the NPP Temelin according to the International Nuclear and Radiological Event Scale (INES) between 2002 and 2010



During its entire term of operation (10 years), no event occurred at the NPP Temelín, that would rank as an incident or an accident on the seven-level international INES scale (0 = event under the scale with no security implications, 1 = anomaly, 2 = incident, 3 = serious incident, only events levels 4 to 7 are referred to as accidents)

## THE ASSESSMENT OF NPP DUKOVANY ON THE INES SCALE HAS BEEN STABLE AT A VERY LOW LEVEL

The number of nuclear events at the NPP Dukovany according to the International Nuclear and Radiological Event Scale (INES) between 2002 and 2010



During its entire term of operation (25 years), no event occurred at the NPP Dukovany, that would rank as an incident or an accident on the seven-level international INES scale (0 = event under the scale with no security implications, 1 = anomaly, 2 = incident, 3 = serious incident, only events levels 4 to 7 are referred to as accidents)

## BOTH POWER PLANTS HAVE STATE OF THE ART LEVELS OF RADIATION PROTECTION WHEN COMPARED WITH THE REST OF THE WORLD

Comparison of cumulative effective dose, 2001 - 2010





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## CEZ GROUP FINANCIAL RESULTS

| (CZK bn.)   |                   | Q1 2010                | Q1 2011                | Change                       | %                     |
|---|-------------------|------------------------|------------------------|------------------------------|-----------------------|
| Revenues  |                   | 53.9                   | 56.8                   | +2.9                         | +5%                   |
| EBITDA  |                   | 27.3                   | 26.6                   | -0.7                         | -3%                   |
| Net income  |                   | 17.5                   | 17.2                   | -0.3                         | -2%                   |
| Operating CF  |                   | 19.5                   | 5.0                    | -14.5                        | -74%                  |
| CAPEX   |                   | 11.4                   | 8.9                    | -2.5                         | -22%                  |
| Net debt  |                   | 105.7                  | 132.1                  | +26.4                        | +25%                  |
|   |                   |                        |                        |                              |                       |
|   |                   | Q1 2010                | Q1 2011                | Change                       | %                     |
| Installed capacity  | th. MW            | <b>Q1 2010</b><br>14.4 | <b>Q1 2011</b><br>15.0 |                              | <mark>%</mark><br>+4% |
| Installed capacity<br>Generation of electricity                 | th. MW<br>TWh     |                        | •                      | +0.6                         |                       |
|   | TWh               | 14.4                   | 15.0                   | +0.6                         | +4%                   |
| Generation of electricity                                       | TWh               | 14.4<br>19.1           | 15.0<br>19.2           | +0.6<br>+0.1<br>+0.3         | +4%<br>+1%            |
| Generation of electricity<br>Electricity distribution to end cu | TWh<br>stomer TWh | 14.4<br>19.1<br>14.8   | 15.0<br>19.2<br>15.1   | +0.6<br>+0.1<br>+0.3<br>-0.6 | +4%<br>+1%<br>+2%     |

#### Decrease of operating cash-flow (CZK -14.5 bn.)

- investment in highly liquid securities (CZK -8.0 bn.)
- increase in balance of receivables/liabilities from corporate tax (CZK -1.1 bn.)

 increase in valuation and volume of CO<sub>2</sub> allowances and certificates - allocated allowances valued at value of the corresponding gift tax (CZK - 3.3 bn.), higher volume of purchased allowances and certificates (CZK - 1.8 bn.); higher volume of allocated "coloured" certificates for energy generated by wind-powered plants in Romania (CZK - 0.3 bn.).

## KEY DRIVERS OF Y-O-Y CHANGE IN NET INCOME



## KEY DRIVERS OF Y-O-Y CHANGE IN EBITDA



#### Gross margin from power production and trading (CZK -2.1 bn.)

- fall of electricity prices and appreciation of the CZK/EUR exchange rate (CZK -1.8 bn.)
- decreased volume of generation and trading (CZK -0.9 bn.)
- income from emission allowances (CZK +0,1 bn.)
- other impacts on margin (CZK +0.5 bn.)

#### Electricity distribution (CZK +0.9 bn.)

- CE: CZK +1.3 bn. (impact of correction factors determined by the regulator)
- SEE: CZK -0.4 bn. (impact of decrease in distribution tariffs and changes in legislation)

#### .) Mining: sales of coal (CZK +0.2 bn.)

 increased sales of coal - higher demand from CEZ a.s. and external customers due to boost in electricity demand

#### Launch of production in the wind farms in Romania (CZK +0.3 bn.)

gradual launch of generation in the Fântânele site

## Y-O-Y CHANGE OF EBITDA BY SEGMENT



## BY SEGMENT: POWER PRODUCTION AND TRADING CENTRAL EUROPE

| CZK bn.        | Q1 2010 | Q1 2011 | Change | %    |
|----------------|---------|---------|--------|------|
| Czech Republic | 18.1    | 16.3    | -1.8   | -10% |
| Poland         | 0.6     | 0.6     | 0.0    | 0%   |
| Total EBITDA   | 18.7    | 16.9    | -1.8   | -10% |

#### Czech Republic (CZK -1.8 bn.)

- Iower margins of CEZ a.s. on electricity (CZK -2.1 bn.) due to falling electricity achieved prices and to the appreciation of the CZK/EUR exchange rate (decline in average hedging exchange rate)
- heat generation (CZ K+0.2 bn.) acquisition of the Trmice heating plant
- renewable sources (CZK +0.2 bn.) higher generation and gross margins from solar, hydro and wind power plants

• other (CZK -0.1 bn.)

# EBITDA BY SEGMENT: POWER PRODUCTION AND TRADING SOUTH-EAST EUROPE

| CZK bn.      | Q1 2010 | Q1 2011 | Change | %     |
|--------------|---------|---------|--------|-------|
| Bulgaria     | 0.1     | 0.1     | 0.0    | 0%    |
| Romania      | 0.0     | 0.3     | +0.3   | -     |
| Total EBITDA | 0.1     | 0.4     | +0.3   | +237% |

#### Bulgaria (CZK -0.0 bn.)

- y-o-y increase in electricity generation by 97% (to 1.2 TWh) in the Varna power plant, caused mainly by a higher degree of activation of the cold reserve (higher generation required by the regulator)
- higher variable costs caused by higher coal prices offset the positive impact of higher generation volume

#### Romania (CZK +0.3 bn.)

- Iaunch of generation and gradual onset of revenues in the Fântânele wind farm starting in June 2010
- 0.2 TWh of electricity generated in Q1 2011

## EBITDA BY SEGMENT: DISTRIBUTION AND SALES CENTRAL EUROPE

| CZK bn.      | Q1 2010 | Q1 2011 | Change | %    |
|--------------|---------|---------|--------|------|
| Distribution | 4.0     | 5.0     | +1.0   | +25% |
| Sale         | 0.9     | 0.8     | -0.1   | -11% |
| Total EBITDA | 4.9     | 5.8     | +0.9   | +18% |

#### Distribution (CZK +1.0 bn.)

increase in gross margin by +1.3 bn.:

> impact of correction factors determined by the regulator (CZK +1.1 bn.): linear onset of revenues from contributions for renewables and combined generation during the year, while highest costs expected in summer months

increase of revenues recognized by the regulator (CZK +0.3 bn.)

Iower operating revenues and margins from non-core activities (CZK -0.3 bn.): refunding of contributions for provision of power input and for connections of photovoltaic plants that eventually were not connected

Sales (CZK -0.1 bn.)

impact of acquisition costs related to sales of natural gas in the Czech Republic and Slovakia

## EBITDA BY SEGMENT: DISTRIBUTION AND SALES SOUTH EAST EUROPE

| CZK bn.      | Q1 2010 | Q1 2011 | Change | %    |
|--------------|---------|---------|--------|------|
| Romania      | 0.6     | 0.3     | -0.3   | -50% |
| Bulgaria     | 0.4     | 0.2     | -0.2   | -47% |
| Albania      | -0.1    | 0.0     | +0.1   | -    |
| Total EBITDA | 0.9     | 0.5     | -0.4   | -43% |

Romania (CZK -0.3 bn.)

- lower revenues of distribution y-o-y (CZK -0.1 bn.) caused by increase of 2010 revenues as determined by the regulator (dilution of correction factor from 2008)
- higher y-o-y cost of distribution losses and distribution fees (CZK -0.1 bn.)
- Iower revenues from penalties received due to changes in the law new caps on late payment fees (CZK -0.1 bn.)

#### Bulgaria (CZK -0.2 bn.)

reduction of distribution tariffs on the low voltage level by 12.5% (reduced percentage of recognised losses in distribution) by decree of the regulator as of July 1, 2010

#### Albania (CZK +0.1 bn.)

positive impact of introduced restructuring measures: headcount reductions, improved debt collection

## EBITDA BY SEGMENT: MINING CENTRAL EUROPE, OTHERS CENTRAL AND SOUTH-EASTERN EUROPE

| EBITDA (CZK bn.) | Q1 2010 | Q1 2011 | Change | %    |
|------------------|---------|---------|--------|------|
| Mining CE        | 1.2     | 1.4     | +0.2   | +16% |
| Other CE         | 1.4     | 1.5     | +0.1   | +7%  |
| Other SEE        | 0.1     | 0.1     | 0.0    | 0%   |

#### Mining Central Europe (CZK +0.2 bn.)

• boost in demand for electricity (particularly abroad, e.g. Germany) resulted in higher coal deliveries required by CEZ a.s. (+0.7 mil. tons, CZK +0.2 bn.)

accompanied by higher sales of coal (+0.4 mil. tons, CZK+0.1 bn.) to external customers

slight increase in operating costs (CZK -0.1 bn.) due to higher fuel prices and electricity consumption

## OTHER EXPENSES AND INCOME

| (CZK bn.)                                      | Q1 2010 | Q1 2011 | Change | %     |
|--|---------|---------|--------|-------|
| EBITDA   | 27.3    | 26.6    | -0.7   | -3%   |
| Depreciation and amortization                  | -5.6    | -6.0    | -0.4   | -7%   |
| Other income (expenses)                        | -0.2    | 0.5     | +0.7   | -     |
| Interest balance                               | -0.7    | -1.0    | -0.3   | -42%  |
| Foreign exchange rate gains (losses) and       |         |         |        |       |
| financial derivates                            | 0.3     | 2.5     | +2.2   | >200% |
| Gain (Loss) from associates and joint-ventures | 0.1     | 0.1     | 0.0    | 0%    |
| Other  | 0.1     | -1.1    | -1.2   | -     |
| Income taxes                                   | -4.0    | -3.9    | +0.1   | +2%   |
| Net income                                     | 17.5    | 17.2    | -0.3   | -2%   |

#### Depreciation (CZK -0.4 bn.)

• increased depreciation caused by higher investments into fixed assets (wind-powered plants in Romania, distribution networks in the Czech Rep.)

#### Balance of interest paid/received (CZK -0.3 bn.)

growth of interest expense due to higher level of debt

#### Exchange rate gains/losses and financial derivatives (CZK +2.2 bn.)

• higher y-o-y gain from the revaluation of MOL share option (CZK +1.6 bn.), exchange rate gains/losses and financial derivatives (CZK +0.5 bn.)

#### Other (CZK -1.2 bn.)

newly introduced gift tax on emission allowances (CZK -1.1 bn.)





#### Cash flow from operations (CZK +5.0 bn.):

• cash flow generated by profits (CZK +25.3 bn.) reduced by the net change in working capital (CZK -20.3 bn.): increase in liquid securities (CZK -8.5 bn.), increase of the balance of receivables/payables from income tax (by CZK -3.2 bn.), increased balance of trading receivables/payables incl. accruals (CZK -6.0 bn.), increase in valuation of CO<sub>2</sub> allowances - allocated allowances valued at th level of the corresponding gift tax (CZK - 3.3 bn.)

#### Cash flows used for investing (CZK -9.3 bn.):

investment into fixed assets (particularly into renewal of power plants and building distribution networks)

#### Cash flow from operations incl. exchange rate differentials (CZK +1.2 bn.):

- balance of loans provided and received installments (CZK +1.4 bn.)
- impact of exchange rate differentials on cash and equivalents (CZK -0.2 bn.)

### **CEZ GROUP MAINTAINS STRONG LIQUIDITY POSITION**

- y-o-y increase of net indebtedness/ EBITDA from 1.2 to 1.5
- CZK 31 bn. committed short-term credit lines
- primarily, non-committed credit lines were drawn
- committed lines of credit maintained as a reserve to cover unexpected financing requirements
- long-term cooperation with European Investment Bank continues, drawing of negotiated long-term loans totalling EUR 280 million is expected by the end of the year
- in Q1 2011, two bond issues took place with values EUR 40 mil. and JPY 11.5 bn. (EUR 102 mil.); the maturity of both issues is 12 years
- in April, another 12-year bond issue was negotiated with a value of CZK 1.25 bn. with settlement date May 3, 2011

**Drawing of short-term credit lines** (as of Mar 31, 2011, CZK bn.)



#### Bond maturity profile (as of Mar 31, 2011, CZK bn.)





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### **Trading position of CEZ Group**

Alan Svoboda, Executive Director Sales Trading

## ELECTRICITY CONSUMPTION IN THE CZECH REPUBLIC CONTINUES TO GROW MODERATELY Y-O-Y

**Consumption in CZ** 

**Consumption in CZ** 



Consumption in individual segments:\*\*\*

- +3.4% wholesale customers
- -6.3% households
- -2.3% small businesses





In the first quarter, net consumption in the CR grew by 0.9% y-o-y.

## ELECTRICITY GENERATION OF ČEZ GROUP FROM OWN SOURCES IN Q1 2011 DROPPED Y-O-Y BY 4%; WE EXPECT A 4% GROWTH IN 2011



- the 8% y-o-y decrease of production in coal-fired power plants in Q1 was caused mainly by higher incidence of faults and planned shutdowns
- y-o-y drop of generation from renewable sources caused by above average precipitation in 2010, causing lower generation by hydro plants in Q1 2011
- expected y-o-y increase of production in coal-fired plants by 5% caused primarily by expected higher price of electricity leading to profitable operations of coal-fired power plants
- expected y-o-y increase of production in nuclear power plants by 5% primarily caused by shorter duration of planned outages and increase of disponibility of the Dukovany NPP

Source: CEZ, a. s.

## ELECTRICITY GENERATION OF ČEZ, A.S. FROM OWN SOURCES ABROAD GREW Y-O-Y BY 59%; WE EXPECT A 7% GROWTH IN 2011



- y-o-y increase in generation in Romania caused by gradual launch of more wind turbines (as of 31 March 2010, no wind turbine was connected to the grid)
- lower generation y-o-y in Polish power plants in Q1 caused by outage of one turbine due to lower heat deliveries, necessitated by warmer weather; during the year, overall decrease expected also thanks to expected zero provision of system services to the Polish market operator (PSE)
- y-o-y increase of production in Q1 in Bulgaria caused by higher activation of the cold reserve (higher generation required by the regulator); lower expected annual production of the Varna plant caused by higher activation of cold reserve in the summer of 2010 outages of other Bulgarian sources Source: ČEZ, a. s.

## COAL EXTRACTION BY SEVEROČESKÉ DOLY INCREASED Y-O-Y

- boosted demand for electricity and coal influenced y-o-y increase of coal extraction in Q1
- Severočeské doly expects its highest annual sales of coal since the establishment of the company





 External customers

•ČEZ, a. s.



## AS A STANDARD, ČEZ A.S. CONTINUES HEDGING SALES FROM GENERATION IN THE MEDIUM TERM

Share of hedged generation from CEZ, a.s. sources (as of Apr 18, 2011, 100 % corresponds to 55 – 60 TWh)



### CLOSURE OF GERMAN NUCLEAR POWER PLANTS IMMEDIATELY CAUSED ELECTRICITY PRICES TO RISE, BOTH FOR THE IMMEDIATE FUTURE AND FOR NEXT YEAR



## SHUTDOWN OF GERMAN NUCLEAR POWER PLANTS REVEALS THE PROBLEMS IN THE TRANSMISSION NETWORKS, BUILDING MORE RENEWABLE SOURCES WILL MAKE THE SITUATION EVEN WORSE



- Forced shutdown of some German reactors with capacity of 7GW casues volatility in the German transmission grid
- Demand of the south cannot be covered by adjacent sources, ever more energy has to be supplied from the north, which is supplied by renewable sources
- Lack of capacity within the German transmission grid (between north and south) makes it harder to transfer electricity within Germany, therefore more electricity is imported from neighbouring states, incl. the Czech Republic



## CZECH - GERMAN MARKET COUPLING CURRENT STATUS AND BENEFITS



- in the CWE region (Central and Western Europe), market coupling successfully allocates cross-border capacity implicitly, based on offers on the spot exchanges
- The Czech Republic and Slovakia have issued a press statement promoting the introduction of market coupling with CWE, which would lead to a gradual implementation of the notion of a unified market with electricity in Europe (IEM – Internal Electricity Market); the two countries envisage that connection with Hungary would be the first step, connection to the CWE being the next
- on February 4 2011, the European Council (composed of Heads of member States and prime ministers) decided to speed up the creation of the IEM - the single market is to be introduced by 2014 (instead of the original 2015)
- The IEM will minimise price differentials in wholesale electricity prices in Europe

## TRADING IN CERTIFIED EMISSION CREDITS (CER/ERU) AND EMISSION ALLOWANCES (EUA)

 CEZ Group performs active management of trading in Kyoto protocol emission credits, i.e. in CER (Certified Emissions Reductions) and ERU (Emission Reduction Units) by imposing limits on deals closed

- based on the implementation of the Linking Directive (Directive 2004/101/EC), from 2008, CEZ Group can also use CER and ERU instruments to cover its CO<sub>2</sub> emissions, in addition to European EUA permits (European Unit Allowances), up to the limit of 10% of the total EUA allocation according to the National allocation plan
- CEZ group generates extra profits by making use of the spread (price differencials) between EUA/CER, and of time swaps
- CEZ Group has already completed 53% of all transactions from its allocated scheme



#### National action plan of investments of the Czech Republic

- aimed at maximising investments into modernisation of technology and infrastructure using allocated allowances in the energy and heat generation industries
- must meet all requirements defined in the recommendations of the European Commission (published in March 2011)
- subject to approval by the European Commission

#### **Description of steps**

- taken by CEZ Group
  - immediate drafting of CEZ Group National investment action plan compliant with the EC recommendations
  - submission of the National Investment Action Plan to the Ministry of the Environment by the end of May 2011
- taken by MoE
  - setting up the National action plan of investments of the Czech Republic on grounds of the allocation plans submitted by individual entities
  - > presentation to the Government of the Czech Rep.
- taken by the Czech government
  - > debating the National action plan of investments of the Czech Republic
  - sending the National action plan of investments of the Czech Rep. to the European Commission (by 30 September 2011)
  - supporting the Czech position during the approval of the Czech National action plan of investments in the EC



- Market trends
- Investments into fixed assets
- Balance sheet overview
- Electricity balance















## INVESTMENTS INTO FIXED ASSETS \*)

| Investments into fixed assets Q1 2011: | CZK 8.9 bn.   |
|--|---|
| Power plant renewal                    | CZK 2.1 bn.   |
|  | Tušimice units 23 and 24: trial operations, The part of the building with a valid user permit has been<br>commissioned for operations |
|  | Prunéřov II: zoning permit issued, finalisation of concluding contracts continues   |
|  | Ledvice - new source: installation of turbine and generator   |
|  | Počerady - CCGT: preparation of the construction side finished, permits issued, project moved to realisation<br>phase                 |
| Nuclear power                          | CZK 2.6 bn.   |
|  | Dukovany: refurbishment of control system implemented during shutdown of third unit   |
|  | Temelin: preparation for outage of both units, replacement of fuel with Russian TVEL fuel   |
|  | New unit at Temelín: process of including changes arising from the comment procedure completed,                                       |
|  | environmental impact assessment continues   |
|  | New unit at Dukovany: business plan for the project approved internally   |
| Renewable sources                      | CZK 0.7 bn.   |
|  | mainly photovoltaic plants: construction of plants Ralsko, Ševětín, Vranovská Ves, Pánov, Buštěhrad                                   |
| Distribution networks                  | CZK 2.5 bn.   |
|  | Czech Republic CZK 2.0 bn.  |
|  | Romania CZK 0.4 bn  |
|  | Bulgaria CZK 0.1 bn.  |
| Severočeské doly a.s.                  | CZK 0.5 bn.   |
| ,                                      | mining permission issued for Bílina mine for 2010-2030 period, construction of corridor to Ledvice, relocation of                     |
|  | conveyor belt machinery   |
| Information systems                    | CZK 0.1 bn.   |
|  |   |
|  | ČEZ ICT Services, a.s.  |
| Other                                  | ČEZ ICT Services, a.s.<br>CZK 0,4 bn.   |



## **BALANCE SHEET OVERVIEW**

#### **Fixed assets**

 increase of fixed tangible assets due to higher investments (CZK +1.8 bn.)

#### ASSETS (in CZK bn.)



#### Current assets:

- increase of receivables from derivatives transactions CZK +18.3 bn. (compensated on liabilities side)
- increase in liquid securities CZK +8.5 bn.
- increased trading receivables CZK +4.0 bn.
- increase in emmission allowances allocated and purchased for consumption CZK +3.3 bn. due to their valuation in the amount of newly adopted gift tax

#### Short-term liabilities:

- increase of liabilities from derivatives CZK +19.5 bn.
- decrease of trading liabilities CZK -4.2 bn., increased accruals for uninvoiced electricity (CZK +3.1 bn.)
- decrease of short-term bank loans and of short-term element of issued bonds - CZK -3.8 bn.

EQUITY AND

#### (in CZK bn.)



#### Long-term liabilities and equity

- increase of equity : net income CZK +17.2 bn.
- increase of long-term liabilities due to bank loans and bond issues CZK +1.7 bn.
- the deferred tax liability is growing (CZK +3.6 bn.) due to a different method of calculation of deferred tax (includes also payable tax during the year),

Short-term liabilities

#### Electricity balance (GWh)

|   | 1-3/2010 | 1-3/2011 | +/-  |
|---|----------|----------|------|
| Electricity procured                      | 17,364   | 17,392   | +0%  |
| Generated in-house (gross)                | 19,132   | 19,155   | +0%  |
| In-house and other consumption, including | -1,768   | -1,762   | -0%  |
| Sold to end customers                     | -12,582  | -11,993  | -5%  |
| Sold in the wholesale market (net)        | -2,415   | -2,843   | +18% |
| Sold in the wholesale market              | -38,290  | -51,459  | +34% |
| Purchased in the wholesale market         | 35,875   | 48,615   | +36% |
| Grid losses                               | -2,367   | -2,556   | +8%  |

#### Electricity generation by source (GWh)

|                  | 1-3/2010 | 1-3/2011 | +/-   |
|------------------|----------|----------|-------|
| Nuclear          | 7,966    | 7,956    | -0%   |
| Coal and lignite | 10,475   | 10,203   | -3%   |
| Water            | 568      | 617      | +9%   |
| Biomass          | 119      | 155      | +30%  |
| Solar            | 2        | 22       | >200% |
| Wind             | 2        | 202      | >200% |
| Natural gas      | 0        | 0        | -     |
| Total            | 19,132   | 19,155   | +0%   |

#### Sales of electricity to end customers (GWh)

|   | 1-3/2010 | 1-3/2011 | +/- |
|---|----------|----------|-----|
| Households                                  | -5,378   | -5,076   | -6% |
| Commercial (low voltage)                    | -2,552   | -2,459   | -4% |
| Commercial and industrial (medium- and high | -4,652   | -4,458   | -4% |
| Sold to end customers                       | -12,582  | -11,993  | -5% |
|   |          |          |     |

| Distribution of electricity to end customers | -14,799 | -15,102 | +2% |
|--|---------|---------|-----|
|--|---------|---------|-----|

#### Electricity balance (GWh)

| 1-3/2011  | Czech Republic |      | Czech Republic Poland Ot |      | Other Centra | Other Central Europe Bulgaria |        | Romania |       | Albania |        | Eliminations |        | CEZ Group |         |      |
|---|----------------|------|--------------------------|------|--------------|-------------------------------|--------|---------|-------|---------|--------|--------------|--------|-----------|---------|------|
|   | GWh            | +/-  | GWh                      | +/-  | GWh          | +/-                           | GWh    | +/-     | GWh   | +/-     | GWh    | +/-          | GWh    | +/-       | GWh     | +/-  |
| Electricity procured  | 15,574         | -4%  | 559                      | -4%  | 0            | -                             | 1,060  | +99%    | 199   | -       | 0      | -            | 0      | -         | 17,392  | +0%  |
| Generated in-house (gross)<br>In-house and other consumption, including | 17,152         | -4%  | 643                      | -4%  | 0            | -                             | 1,160  | +97%    | 199   | -       | 0      | -            | 0      | -         | 19,155  | +0%  |
| pumping in pumped-storage plants  | -1,577         | -3%  | -85                      | -6%  | 0            | -                             | -100   | +76%    | 0     | -       | 0      | -            | 0      | -         | -1,762  | -0%  |
| Sold to end customers   | -6,492         | -11% | -27                      | -78% | -585         | +12%                          | -2,909 | +11%    | -828  | -2%     | -1,152 | -4%          | 0      | -         | -11,993 | -5%  |
| Sold in the wholesale market (net)                                      | -8,368         | +1%  | -531                     | +16% | 585          | +12%                          | 2,395  | -9%     | 1,110 | -13%    | 1,966  | +4%          | 0      | -         | -2,843  | +18% |
| Sold in the wholesale market  | -49,970        | +33% | -628                     | -11% | -1,255       | +18%                          | -1,073 | +101%   | -433  | +132%   | 0      | -            | 1,900  | +16%      | -51,459 | +34% |
| Purchased in the wholesale market                                       | 41,602         | +43% | 97                       | -60% | 1,841        | +16%                          | 3,468  | +10%    | 1,542 | +6%     | 1,966  | +4%          | -1,900 | +16%      | 48,615  | +36% |
| Grid losses   | -714           | -2%  | 0                        | -    | 0            | -                             | -547   | +4%     | -481  | +13%    | -814   | +18%         | 0      | -         | -2,556  | +8%  |

#### Electricity generation by source (GWh)

| 1-3/2011         | Czech Republic Poland |       | nd  | Other Central Europe Bulgaria |     |     | Romania |      | Albania |     | Eliminations |     | CEZ Group |     |        |       |
|------------------|-----------------------|-------|-----|-------------------------------|-----|-----|---------|------|---------|-----|--------------|-----|-----------|-----|--------|-------|
|                  | GWh                   | +/-   | GWh | +/-                           | GWh | +/- | GWh     | +/-  | GWh     | +/- | GWh          | +/- | GWh       | +/- | GWh    | +/-   |
| Nuclear          | 7,956                 | -0%   | 0   | -                             | 0   | -   | 0       | -    | 0       | -   | 0            | -   | 0         | -   | 7,956  | -0%   |
| Coal and lignite | 8,462                 | -9%   | 580 | -7%                           | 0   | -   | 1,160   | +97% | 0       | -   | 0            | -   | 0         | -   | 10,203 | -3%   |
| Water            | 616                   | +9%   | 1   | +35%                          | 0   | -   | 0       | -    | 0       | -   | 0            | -   | 0         | -   | 617    | +9%   |
| Biomass          | 93                    | +32%  | 62  | +28%                          | 0   | -   | 0       | -    | 0       | -   | 0            | -   | 0         | -   | 155    | +30%  |
| Solar            | 22                    | >200% | 0   | -                             | 0   | -   | 0       | -    | 0       | -   | 0            | -   | 0         | -   | 22     | >200% |
| Wind             | 2                     | -5%   | 0   | -                             | 0   | -   | 0       | -    | 199     | -   | 0            | -   | 0         | -   | 202    | >200% |
| Natural gas      | 0                     | -     | 0   | -                             | 0   | -   | 0       | -    | 0       | -   | 0            | -   | 0         | -   | 0      | -     |
| Total            | 17,152                | -4%   | 643 | -4%                           | 0   | -   | 1,160   | +97% | 199     | -   | 0            | -   | 0         | -   | 19,155 | +0%   |

|        | public                     | Poland  |  | Other Central Europe  |  | Bulgaria  |  | Romania   |  | Albania  |  | Eliminations   |  | CEZ Group  |  |
|--------|----------------------------|---|--|---|--|---|--|---|--|--|--|--|--|--|--|
| GWh    | +/-                        | GWh   | +/-  | GWh   | +/-  | GWh   | +/-  | GWh   | +/-  | GWh  | +/-  | GWh  | +/-  | GWh  | +/-  |
| -2,679 | -10%                       | 0   | -  | 0   | -  | -1,327  | +1%  | -427  | -4%  | -642   | -1%  | 0  | -  | -5,076   | -6%  |
| -1,185 | -8%                        | 0   | -  | 0   | -  | -839  | +4%  | -254  | -5%  | -182   | -4%  | 0  | -  | -2,459   | -4%  |
| -2,629 | -12%                       | -27   | -78%   | -585  | +12%   | -742  | +45%   | -146  | +12%   | -328   | -10%   | 0  | -  | -4,458   | -4%  |
| -6,492 | -11%                       | -27   | -78%   | -585  | +12%   | -2,909  | +11%   | -828  | -2%  | -1,152   | -4%  | 0  | -  | -11,993  | -5%  |
|        |                            |   |  |   |  |   |  |   |  |  |  |  |  |  | +2%  |
| •      | -2,679<br>-1,185<br>-2,629 | -2,679 -10%<br>-1,185 -8%<br>-2,629 -12%<br>-6,492 -11% | -2,679 -10% 0   -1,185 -8% 0   -2,629 -12% -27   -6,492 -11% -27 | -2,679 -10% 0 -<br>-1,185 -8% 0 -<br>-2,629 -12% -27 -78%<br>-6,492 -11% -27 -78% | -2,679 -10% 0 - 0   -1,185 -8% 0 - 0   -2,629 -12% -27 -78% -585   -6,492 -11% -27 -78% -585 | -2,679 -10% 0 - 0 -<br>-1,185 -8% 0 - 0 -<br>-2,629 -12% -27 -78% -585 +12%<br>-6,492 -11% -27 -78% -585 +12% | -2,679 -10% 0 - 0 - -1,327   -1,185 -8% 0 - 0 - -839   -2,629 -12% -27 -78% -585 +12% -742   -6,492 -11% -27 -78% -585 +12% -2,909 | -2,679 -10% 0 - 0 - -1,327 +1%   -1,185 -8% 0 - 0 - 839 +4%   -2,629 -12% -27 -78% -585 +12% -742 +45%   -6,492 -11% -27 -78% -585 +12% -2,909 +11% | -2,679 -10% 0 - 0 - -1,327 +1% -427   -1,185 -8% 0 - 0 - -839 +4% -254   -2,629 -12% -27 -78% -585 +12% -742 +45% -146   -6,492 -11% -27 -78% -585 +12% -2,909 +11% -828 | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ |

#### Electricity balance (GWh)

| 1-3/2011  | Power Production | Distribution & | & Sale CE | Power Production | n & Trading SEE | Distribution & | Sale SEE | Eliminati | ons    | CEZ Group |         |      |
|---|------------------|----------------|-----------|------------------|-----------------|----------------|----------|-----------|--------|-----------|---------|------|
|   | GWh              | +/-            | GWh       | +/-              | GWh             | +/-            | GWh      | +/-       | GWh    | +/-       | GWh     | +/-  |
| Electricity procured  | 16,133           | -4%            | 0         | -                | 1,260           | +136%          | 0        | -         | 0      | -         | 17,392  | +0%  |
| Generated in-house (gross)<br>In-house and other consumption, including | 17,795           | -4%            | 0         | -                | 1,360           | +130%          | 0        | -         | 0      | -         | 19,155  | +0%  |
| pumping in pumped-storage plants  | -1,662           | -3%            | 0         | -                | -100            | +76%           | 0        | -         | 0      | -         | -1,762  | -0%  |
| Sold to end customers   | -90              | -69%           | -7,015    | -8%              | 0               | -              | -4,888   | +5%       | 0      | -         | -11,993 | -5%  |
| Sold in the wholesale market (net)                                      | -16,043          | -3%            | 7,729     | -7%              | -1,260          | +136%          | 6,730    | +7%       | 0      | -         | -2,843  | +18% |
| Sold in the wholesale market  | -57,591          | +26%           | -2,060    | +25%             | -1,260          | +136%          | -250     | +34%      | 9,703  | +1%       | -51,459 | +34% |
| Purchased in the wholesale market                                       | 41,548           | +43%           | 9,790     | -2%              | 0               | -              | 6,980    | +7%       | -9,703 | +1%       | 48,615  | +36% |
| Grid losses   | 0                | -              | -714      | -2%              | 0               | -              | -1,842   | +12%      | 0      | -         | -2,556  | +8%  |

#### Electricity generation by source (GWh)

| 1-3/2011         | Power Production & Trading CE |       | Distribution & Sale CE |     | Power Production | & Trading SEE | Distribution & S | Sale SEE | Eliminatio | ns  | CEZ Group |       |
|------------------|-------------------------------|-------|------------------------|-----|------------------|---------------|------------------|----------|------------|-----|-----------|-------|
|                  | GWh                           | +/-   | GWh                    | +/- | GWh              | +/-           | GWh              | +/-      | GWh        | +/- | GWh       | +/-   |
| Nuclear          | 7,956                         | -0%   | 0                      | -   | 0                | -             | 0                | -        | 0          | -   | 7,956     | -0%   |
| Coal and lignite | 9,042                         | -9%   | 0                      | -   | 1,160            | +97%          | 0                | -        | 0          | -   | 10,203    | -3%   |
| Water            | 617                           | +9%   | 0                      | -   | 0                | -             | 0                | -        | 0          | -   | 617       | +9%   |
| Biomass          | 155                           | +30%  | 0                      | -   | 0                | -             | 0                | -        | 0          | -   | 155       | +30%  |
| Solar            | 22                            | >200% | 0                      | -   | 0                | -             | 0                | -        | 0          | -   | 22        | >200% |
| Wind             | 2                             | -5%   | 0                      | -   | 199              | -             | 0                | -        | 0          | -   | 202       | >200% |
| Natural gas      |                               | -     |                        | -   |                  | -             |                  | -        |            | -   |           | -     |
| Total            | 17,795                        | -4%   | 0                      | -   | 1,360            | +130%         | 0                | -        | 0          | -   | 19,155    | +0%   |

#### Sales of electricity to end customers (GWh) 1-3/2011 Power Production & Trading CE Distribution & Sale CE Power Production & Trading SEE Distribution & Sale SEE Eliminations CEZ Group GWh +/-GWh +/-GWh +/-GWh +/-GWh +/-GWh +/--10% -2,397 -6% -2,679 -0% -5,076 Households 0 0 --0 -Commercial (low voltage) Commercial and industrial (medium- and 0 -1,185 -8% 0 -1,275 +1% 0 -2,459 -4% --high voltage) -90 -69% -3,151 -6% 0 -1.217 +21% 0 -4,458 -4% --Sold to end customers -90 -69% -7,015 -8% 0 -4,888 +5% 0 -11,993 -5% --Distribution of electricity to end customers 0 --9,218 +1% 0 --5,884 +4% 0 --15,102 +2%